# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# FORM 8-K

### **CURRENT REPORT**

Pursuant to Section 13 OR 15(d) of The Securities Exchange Act of 1934

**December 2, 2004** (Date of earliest event reported)

# **QUANEX CORPORATION**

(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation) 1-5725 (Commission File Number) **38-1872178** (IRS Employer Identification No.)

**1900 West Loop South, Suite 1500, Houston, Texas** (Address of principal executive offices)

77027 (Zip Code)

Registrant's telephone number, including area code: 713-961-4600

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

[ ] Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

[ ] Soliciting material pursuant to Rule 14a-12(b) under the Exchange Act (17 CFR 240.14a-12)

[] Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

[] Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

### Item 2.02 Results of Operations and Financial Condition

This information shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in such a filing.

On December 2, 2004, Quanex Corporation issued a press release (the "Press Release") reporting its earnings results for the fourth quarter of fiscal year 2004. The foregoing is qualified by reference to the Press Release which is filed as Exhibit 99.1 to this Current Report on Form 8-K and is incorporated herein by reference.

### Item 9.01. Financial Statements and Exhibits.

Exhibit 99.1. Press release dated December 2, 2004

#### Exhibit Index

99.1 Press release dated December 2, 2004

### SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

### QUANEX CORPORATION

(Registrant)

December 2, 2004

(Date)

/s/ RAYMOND A. JEAN

RAYMOND A. JEAN Chairman of the Board, President and Chief Executive Officer

# **Quanex 2004 Fiscal Fourth Quarter and Annual Results**

### **Record Fourth Quarter & 2004 Net Sales & Income from Continuing Operations**

HOUSTON, Dec. 2, 2004 (PRIMEZONE) -- Quanex Corporation (NYSE:NX) today reported record sales and net income from continuing operations for both its fiscal fourth quarter and year ended October 31, 2004. Diluted earnings per share from continuing operations for the quarter and year were \$1.17 and \$3.45, respectively, up 50% and 28%, respectively, over the year ago periods. Diluted earnings per share for the quarter and year were \$1.12 and \$3.26, respectively. Return on invested capital for 2004 was 9.26%.

### Highlights

- -- Demand was strong in both the Vehicular Products and Building Products segments during the quarter and the year ended with positive momentum going into fiscal 2005.
- -- Fourth quarter net sales were \$432.3 million, up 72% over the year ago quarter. Annual net sales were \$1.46 billion, a 63% increase over last year.
- -- Combined net sales from the Company's December 31, 2003, acquisitions of MACSTEEL Monroe and TruSeal Technologies were \$120.5 million for the fourth quarter and \$355.0 million for the year (10 months results).
- -- Income from continuing operations for the quarter was \$19.7 million, up 54% over the year ago quarter; for the year it was \$57.6 million, 31% higher than last year.
- -- MACSTEEL Monroe's and TruSeal Technologies' combined earnings contributed \$0.44 and \$1.02 (after interest expense), respectively, to diluted earnings per share for the quarter and year (10 months results), respectively.
- -- The LIFO charge for the fourth quarter was \$12.8 million, or \$0.47 per diluted share and for the year the charge was \$20.4 million, or \$0.75 per share. This compares to a LIFO charge in the fourth quarter last year of \$4.6 million, or \$0.18 per share and a charge of \$6.1 million, or \$0.24 per share, for last year.
- -- Operating cash flow for the year was \$124.0 million. Debt to total capitalization at year end was 21%, down from 29% at the end of the third quarter.

Fourth Quarter and Fiscal Year Financials from Continuing Operations (\$ in millions, except per share data)

		4th qtr 2003	(dcr)		FY 2003	inc/ (dcr)
Net Sales Operating	\$ 432.3				\$ 898.2	63%
Income Income from	35.4	20.2	75%	99.4	65.6	52%
Continuing Ops.	19.7	12.8	54%	57.6	44.0	31%
EPS: Basic Earnings from Continuing Ops.	\$ 1.19	\$ 0.80	49%	\$ 3.50	\$ 2.72	29%
EPS: Diluted Earnings from Continuing Ops.	1.17	0.78	50%	3.45	2.69	28%
Segment Commentar	У -					
VEHICULAR PRODUCT	S (\$in m	illions)				
	4th qtr		th qtr		FY 2004	FY 2003
Net Sales Operating Income	\$ 247. 26.	3	\$ 116.	. 6	\$ 817.7 74.4	

The Vehicular Products segment is focused on providing customers with value-added, engineered steel bar products and extrusions. Key market drivers are light vehicle builds and heavy duty truck production.

"North American light vehicle builds were down about 2% during our fourth quarter as compared to the year ago quarter. Demand from our heavy duty truck customers continued to strengthen, with overall production up some 38% over the fourth quarter last year. Our engineered steel bar operations once again ran at utilization rates near capacity," said Raymond A. Jean, chairman and chief executive officer. "Fourth quarter and fiscal year operating income for the segment benefited from new customer programs, conversion cost improvements and the December 31, 2003, acquisition of MACSTEEL Monroe," continued Jean.

"We expect light vehicle OEM build schedules in our first quarter to remain slightly below year ago levels, but with robust heavy truck demand, new programs and excellent strength in our secondary markets, which include farm, off-road, capital goods and defense, we expect to be operating near capacity throughout the first quarter," Jean said.

	(+	/		
	4th qtr 2004	4th qtr 2003	FY 2004	FY 2003
Net Sales	\$ 185.1	\$ 135.0	\$ 642.5	\$ 484.9
Operating Income	27.5	13.7	63.2	32.4

BUILDING PRODUCTS (\$ in millions)

The Building Products segment is focused on providing window and door OEM customers with engineered products and components, and is a large producer of common alloy aluminum sheet. Key market drivers are residential building and remodeling markets.

"Housing starts and remodeling activity during our fourth quarter were at high levels, and order rates at our window and door components business units were excellent," continued Jean. "Additionally, our aluminum sheet business had an exceptionally strong fourth quarter. While shipments to our traditional building and construction customers remained excellent, sales to our capital equipment, service center, and transportation customers were significantly improved over last year. Also, a more favorable industry supply/demand equation bolstered our spread," said Jean.

"While winter weather can have a significant role on the first quarter performance of our Building Products segment, the business fundamentals are very favorable at this time," Jean said.

# Working Capital

"During fiscal 2004, both our Vehicular Products and Building Products segments made outstanding progress in improving their respective working capital positions over the previous year. We measure our progress by the improvement in our conversion cycle, which is the sum of inventory days, plus trade receivable days, less days payable, all based on average daily sales. For the year, our conversion cycle improved to 36 days from 40, an excellent improvement given what happened to the cost of raw materials this year," said Jean.

# Fiscal 2005 Outlook

Overall customer demand in the Company's two target markets, vehicular products and building products, is expected to remain strong in 2005.

Vehicular Products segment -- 2005 North American light vehicle builds are expected to be about 16 million units, essentially flat to 2004. Heavy duty truck builds for 2005 are forecasted to be up 15% to 20% over 2004 levels, while secondary markets are also expected to remain at high levels.

Building Products segment -- Key market drivers will remain healthy in 2005. Housing starts are expected to be off some 5% from 2004's record levels, while remodeling activity is expected to remain very strong.

Taken together, Quanex expects to post improved results in fiscal 2005 compared to fiscal 2004. This expectation is based on an improving economy, market share gains at both operating segments and the income gains from the acquisitions of MACSTEEL Monroe and TruSeal Technologies. Specifically, the Company expects first quarter diluted earnings per share from continuing operations to be in the range of \$1.00 to \$1.15, up from the \$0.40 it reported in the first quarter 2004. Quanex cautions that the combination of short cycle businesses and volatile raw material input costs does make forecasting problematic.

# Other

The Company continues to account for stock options using the current transition provisions of SFAS No. 123. Accordingly, Quanex does not reflect the option expense in its income statement or diluted earnings per share. However, the Company does disclose the impact on net income and diluted earnings per share in the footnotes to its SEC financial statements. Expensing stock options in the fourth quarter and the fiscal year would have reduced net income by about \$0.4 million and \$2.0 million (after-tax), respectively, and would have reduced diluted earnings per share by \$0.02 and \$0.12, respectively.

# **Dividend** Declared

The Board of Directors declared the Company's quarterly cash dividend of \$.19 per share on the common stock, payable December 31, 2004 to shareholders of record December 17, 2004.

### **Corporate Profile**

Quanex is a \$1.5 billion industry-leading manufacturer of value-added, engineered materials and components serving the Vehicular Products and Building Products markets.

Financial Statistics as of 10/31/04

Book value per common share: \$30.18; Total debt to capitalization: 20.73%; Return on invested capital: 9.26%; Return on common equity: 11.59%; Actual number of common shares outstanding: 16,592,723

Definitions

Book value per common share -- calculated as total stockholders' equity as of balance sheet date divided by actual number of common shares outstanding;

Total debt to capitalization -- calculated as the sum of both the current and long term portion of debt, as of balance sheet date, divided by the sum of both the current and long term portion of debt plus total stockholders' equity as of balance sheet date;

Return on invested capital -- calculated as the total of the prior 12 months net income plus prior 12 months after-tax interest expense and capitalized interest, the sum of which is divided by the trailing five quarters average total debt (current and long term) and total stockholders' equity;

Return on common equity -- calculated as the prior 12 months net income, divided by the trailing five quarters average common stockholders' equity.

Statements that use the words "expect," "should," "believe," "will," "might," or similar words reflecting future expectations or beliefs are forward-looking statements. The statements found above are based on current expectations. Actual results or events may differ materially from this release. Factors that could impact future results may include, without limitation, the effect of both domestic and global economic conditions, the impact of competitive products and pricing, and the availability and cost of raw materials. For a more complete discussion of factors that may affect the Company's future performance, please refer to the Company's most recent 10-K filing (December 29, 2003) under the Securities Exchange Act of 1934, in particular the sections titled, "Private Securities Litigation Reform Act" contained therein.

For further information, visit the Company's website at www.quanex.com.

	ED STATEMENTS nds, except p	S OF INCOME ber share data)		
Three mon Octob	er 31,		Twelve mon Octob	ths ended er 31,
2004			2004	2003
	\$ 251,542 210,247	Net sales Cost of sales Selling, general and administrative	\$1,460,268 1,245,639	
19,460	12,072	expense Depreciation and	65,618	48,029
12,014 	9,003	amortization Gain on sale of land	(454)	. ,
35,361 (1,558)	20,220 (485)		99,411 (6,049)	
(331)	263	benefit Other, net	282	,
	19,998	Income from continuin operations before taxes	93,644	67,653
(13,810)	(7,198)	Income tax expense	(36,045)	(23,650)
	12,800	Income from continuin operations Gain (loss) from discontinued operations,	57,599	44,003
(924)	316	net of taxes	(3,132)	(1,116)
\$ 18,738	\$ 13,116	Net income	\$ 54,467	\$ 42,887

===	======	=	=======		===	======	==	======
				Basic earnings per common share: Earnings from continuing				
\$	1.19	\$	0.80	operations Gain (loss) from discontinued	\$	3.50	\$	2.72
\$	(0.06)	\$	0.03	operations	\$	(0.19)	\$	(0.07)
\$	1.13	- \$	0.82	Basic earnings per share	\$	3.31	\$	2.65
		-		Diluted earnings per common share: Earnings from continuing				
\$	1.17	\$	0.78	operations Gain (loss) from discontinued	\$	3.45	\$	2.69
\$	(0.06)	\$	0.02	operations	\$	(0.19)	\$	(0.07)
		-		Diluted earnings				
\$	1.12	\$	0.80	per share	\$	3.26	\$	2.62
	16 520		16 099	Weighted average common shares outstanding:		16 420		16 154
	16,539 16,791		16,088 16,337	Basic Diluted Cash dividends per		16,436 16,698		16,154 16,384
\$	0.19	\$	0.17	share	\$	0.72	\$	0.68

QUANEX CORPORATION INDUSTRY SEGMENT INFORMATION (In thousands) (Unaudited)

Three mon Octobe			Twelve mont Octobe	
2004	2003		2004	2003
		Net sales:		
\$ 247,256	\$ 116,574	Vehicular Products	\$ 817,740	\$ 413,293
185,076	134,968	Building Products	642,528	484,904
\$ 432,332	\$ 251,542	Net sales	\$1,460,268	\$ 898,197
		Operating income:		
\$ 26,847	\$ 15,259	Vehicular Products	\$ 74,377	\$ 53,302
,	13,715	Building Products	,	,
27,457	,	5	63,175	32,394
(18,943)	(8,754)	Corporate and Other	(38,141)	(20,061)
\$ 35,361	\$ 20,220	Operating Income	\$ 99,411	\$ 65,635

QUANEX CORPORATION CONSOLIDATED BALANCE SHEETS (In thousands) (Unaudited)

	Octobe	er 31,
	2004	2003
Assets		
Cash and equivalents	\$ 41,743	\$ 22,108
Accounts and notes receivable, n	et 176,358	104,009
Inventories	115,367	68,626
Deferred income taxes	10,744	5,320
Other current assets	2,363	1,499
Current assets of		
discontinued operations	9,759	31,886
Total current assets	356,334	233,448
Property, plant and equipment	842,147	742,602
Less accumulated depreciation	(491,165)	(443,869)
Property, plant and equipment, n	et 350,982	298,733

Goodwill, net	134,67	<b>'</b> 0	66,4	36	
Cash surrender value insurance					
policies, net	24,43	39	24,5	36	
Intangibles, net	27,55	56	2,7	55	
Other assets	9,39	56 91	3,5	17	
Long-term assets of discontinued					
operations	26,15	50	53,6	89	
Total assets		22 \$6			
			====	==	
Liabilities and stockholders' equity					
Associate revenie	¢ 101 0	· · ·	00 7	01	
Accounts payable	\$ 161,67	'4\$  4	80,7	91 91	
Accrued liabilities	45,84	14			
Income taxes payable	4,12	27	7,6	41	
Current maturities of long-term debt	46	56	3,8	77	
Current liabilities of discontinued	4.	50	5,0		
operations	1 16	)2	1/ 5	02	
	4,10	,	14,5	92	
Total current liabilities	216 26	)3 1	40 6	65	
Long-term debt		)6 96			
Deferred pension credits	8,80		7,7	81	
Deferred postretirement welfare	0,00	, i	• , •	01	
benefits	7.74	15	7,8	45	
Deferred income taxes			49,9		
Non-current environmental	00,00		,.		
reserves	8,18	88	13,5	17	
Other liabilities		'3		83	
Long-term liabilities of	,				
discontinued operations	42	23	2,0	33	
Total liabilities	428,81	.5 2	237,9	55	
Total stockholders' equity	500,70	)7 4	45,1	59	
Total liabilities and					
stockholders' equity	\$ 929,52	22 \$6	83,1	.14	
QUANEX CORPORATION CONSOLIDATED STATEMENTS OF CASH FLOW					
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CONSOLIDATED STATEMENTS OF CASH FLOW (In thousands)			ober	31	,
CONSOLIDATED STATEMENTS OF CASH FLOW (In thousands)	-	0ct	ober	31	-,
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CONSOLIDATED STATEMENTS OF CASH FLOW (In thousands) (Unaudited)		0ct	ober	31  2	-,
CONSOLIDATED STATEMENTS OF CASH FLOW (In thousands) (Unaudited) Operating activities:		0ct 2004	ober	31  2 	2003
CONSOLIDATED STATEMENTS OF CASH FLOW (In thousands) (Unaudited) Operating activities: Net income		0ct 2004 5 54,467	ober	31  2 	2003 42,887
CONSOLIDATED STATEMENTS OF CASH FLOW (In thousands) (Unaudited) Operating activities:		0ct 2004	ober	31  2 	2003
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CONSOLIDATED STATEMENTS OF CASH FLOW (In thousands) (Unaudited) Operating activities: Net income Loss from discontinued operations Net income from continuing operation Adjustments to reconcile net income to cash provided by operating activities Gain on sale of land Retired executive life insurance be Depreciation and amortization Deferred income taxes Deferred pension and postretirement benefits Changes in assets and liabilities, m effects from acquisitions and dispose Increase in accounts and notes record Decrease (Increase) in inventory Increase in accounts payable Increase (Decrease) in income taxes Other, net Operating cash flow from discontinue operations Cash provided by operating activities Investment activities: Acquisitions, net of cash acquired	s ities: enefit t net of sitions: eivable oilities s payable ed	0ct 2004 54,467 3,132 (454 50,603 551 (499 107,800 (46,776 (6,993 57,623 8,764 (6,242 1,965 8,096	<pre>cober</pre>	\$	(405) (2, 152) (2, 152) (2, 152) (1, 334 (3, 477) (1, 522) (6, 514) (7, 779) (6, 514) (7, 869) (7, 869) (7, 869) (5, 441) (5, 441) (14, 013)
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Proceeds from sale of land6372Proceeds from sale of discontinued<br/>operations23,310

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Capital expenditures, net of retirements Retired executive life insurance proceeds Other, net Cash used for investment activities		(25,371) 6,442 (2,952)
from discontinued operations	(3,049)	(3,451)
Cash used for investment activities Financing activities:	(213,090)	(22,500)
Bank borrowings (repayments), net Issuance of debentures	(10,000) 125,000	
Purchases of Quanex common stock Common dividends paid		(13,515) (10,865)
Issuance of common stock, net Other, net Cash used for financing activities		5,163 (2,298)
Cash used for financing activities from discontinued operations		
Cash used for financing activities	108,478	(76,515)
Effect of exchange rate changes on cash and equivalents Increase in cash	10 19,635	 3,825
Beginning of period cash and equivalents	22,108	18,283
End of period cash and equivalents	\$ 41,743 =======	\$ 22,108 ======

The Quanex Corporation logo is available at: http://www.primezone.com/newsroom/prs/?pkgid=1117

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