UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 8-K
CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event Reported): December 15, 2016

Quanex Building Products Corporation

(Exact Name of Registrant as Specified in Charter)

Delaware (State or Other Jurisdiction of Incorporation)

001-33913 (Commission File Number)

26-1561397 (I.R.S. Employer Identification Number)

1800 West Loop South, Suite 1500, Houston, Texas 77027

(Address of Principal Executive Offices) (Zip Code)

713-961-4600

(Registrant's telephone number, including area code)

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- [] Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- [] Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- [] Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- [] Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Item 2.02. Results of Operations and Financial Condition.

On December 15, 2016, the Registrant issued a press release, a copy of which is attached hereto as Exhibit 99.1 and is incorporated herein by reference.

Item 9.01. Financial Statements and Exhibits.

Exhibit 99.1. Press release dated December 15, 2016

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Quanex Building Products Corporation

Date: December 15, 2016 By: <u>/s/ Brent L. Korb</u>

Brent L. Korb

Senior Vice President - Finance and Chief Financial Officer

Quanex Building Products Announces Fourth Quarter and Fiscal Year 2016 Results

Margin Expansion Drives Improved Fiscal 2016 Results

Company Achieves Leverage Profile Target with ~\$52 Million in Debt Repayments

HOUSTON, Dec. 15, 2016 (GLOBE NEWSWIRE) -- **Quanex Building Products Corporation** (NYSE:NX) ("Quanex" or the "Company") today announced its results for the quarter and fiscal year ended October 31, 2016.

Fourth Quarter 2016 Highlights

- Net sales increased 27% to \$249.2 million compared to \$195.5 million in Q4 2015
- Income from continuing operations of \$5.4 million, primarily impacted by \$12.6 million non-cash goodwill impairment related to U.S. vinyl profiles business, compared to income from continuing operations of \$9.9 million in Q4 2015
- Adjusted EBITDA increased 14% to \$34.6 million versus \$30.4 million in Q4 2015
- Bank debt reduced by approximately \$32 million in the quarter

Fiscal Year 2016 Highlights

- Net sales increased 44% to \$928.2 million compared to \$645.5 million in 2015
- Loss from continuing operations of \$1.9 million, largely impacted by \$16.7 million interest expense related to the debt refinancing and \$12.6 million non-cash goodwill impairment related to U.S. vinyl profiles business, compared to income from continuing operations of \$15.6 million in 2015
- Adjusted EBITDA increased 58% to \$110.3 million versus \$69.7 million in 2015
- Cash provided by operating activities increased 29% to \$86.4 million compared to \$67.1 million during 2015
- Bank debt reduced by approximately \$52 million since closing acquisition of Woodcraft Industries on November 2, 2015
- Debt refinanced, significantly reducing future annual interest expense

Bill Griffiths, Chairman, President and Chief Executive Officer, commented, "Our stated goals for fiscal 2016 were to expand margins, improve the leverage profile and refinance our debt. The dedication of our hard working employees allowed us to accomplish all of these goals, and we look forward to another successful year in 2017."

Fourth Quarter 2016 Results Summary

(Unaudited – See Non-GAAP Terminology Definitions and Disclaimers section for additional information)

	-	Three Mon		Ended Oct 2016	tot	oer 31,	Three Months Ended October 31, 2015						
		Results Before justments	Ad	justments		djusted Results		Results Before justments	Adj	justments		djusted Lesults	
Net sales	\$	249,171	\$	-	\$2	249,171	\$	195,459	\$	-	\$1	95,459	
Cost of sales (1)		188,168		(32)	-	188,136		145,628		(1,229)	1	44,399	
Selling, general and administrative (2)		26,480		(1)		26,479		22,379		(1,698)		20,681	
Restructuring charges (3)		529		(529)		_		_		_		_	
Asset impairment charges (4)		12,602		(12,602)		_		_		_		_	
EBITDA		21,392		13,164		34,556		27,452		2,927		30,379	
Depreciation and amortization ₍₅₎		13,387		(1,295)		12,092		10,679		-		10,679	
Operating income		8,005		14,459		22,464		16,773		2,927		19,700	
Interest expense		(2,174)		-		(2,174)		(367)		-		(367)	
Other, net (6)		(1,443)		1,501		58		(831)		962		131	
Income before income taxes		4,388		15,960		20,348		15,575		3,889		19,464	
Income tax benefit (expense) (7)		1,043		(5,764)		(4,721)		(5,632)		(468)		(6,100)	
Income from continuing operations	\$	5,431	\$	10,196	\$	15,627	\$	9,943	\$	3,421	\$	13,364	
Diluted earnings per share from continuing operations	\$	0.16			\$	0.45	\$	0.29			\$	0.39	

- (1) Cost of sales adjustment relates solely to purchase price accounting inventory step-up impact from HL Plastics acquisition.
- (2) Selling, general and administrative adjustments are for acquisition related transaction costs.
- (3) Restructuring charges relate to the closure of several manufacturing plant facilities.
- (4) Asset impairment charges relate to goodwill impairment.
- (5) Depreciation and amortization adjustments relate to accelerated amortization for restructured PP&E and intangible assets.

- (6) Other, net adjustments relate to foreign currency transaction gains (losses).
- (7) Effective tax rate reflects impacts of adjustments on a with and without basis.

Fiscal Year 2016 Results Summary

(Unaudited – See Non-GAAP Terminology Definitions and Disclaimers section for additional information

	1	welve Mon		Ended Oc 2016	tob	er 31,	Twelve Months Ended October 31, 2015							
		Results Before ljustments	Ad	ljustments		djusted Results		Results Before ljustments	Adj	justments		justed esults		
Net sales	\$	928,184	\$	-	\$9	28,184	\$	645,528	\$	-	\$64	5,528		
Cost of sales (1)		710,644		(2,671)	7	07,973		499,097		(4,159)	49	4,938		
Selling, general and administrative (2)		114,910		(4,988)	1	09,922		86,536		(5,628)	8	80,908		
Restructuring charges ₍₃₎		529		(529)		-		-		-		-		
Asset impairment charges ₍₄₎		12,602		(12,602)		-		-		-		-		
EBITDA		89,499		20,790	1	10,289		59,895		9,787	6	9,682		
Depreciation and amortization (5)		53,146		(1,295)		51,851		35,220		-	3	5,220		
Operating income		36,353		22,085		58,438		24,675		9,787	3	4,462		
Interest (expense) benefit ₍₉₎		(36,498)		16,677	(19,821)		(991)		-		(991)		
Other, net (6)		(5,479)		5,380		(99)		(531)		779		248		
(Loss) income before income taxes		(5,624)		44,142		38,518		23,153		10,566	3	3,719		
Income tax benefit (expense) (7)		3,765		(14,591)	(10,826)		(7,539)		(2,511)	(1	0,050)		
(Loss) income from continuing operations	\$	(1,859)	\$	29,551	\$	27,692	\$	15,614	\$	8,055	\$ 2	23,669		
Diluted (loss) earnings per share from continuing operations (8)	\$	(0.05)			\$	0.80	\$	0.46			\$	0.69		

- (1) Cost of sales adjustments relate solely to purchase price accounting inventory step-up impact from HL Plastics and Woodcraft Industries acquisitions.
- (2) Selling, general and administrative adjustments are for acquisition related transaction costs.
- (3) Restructuring charges relate to the closure of several manufacturing plant facilities.
- (4) Asset impairment charges relate to goodwill impairment.
- (5) Depreciation and amortization adjustments relate to accelerated amortization for restructured PP&E and intangible assets.
- (6) Other, net adjustments relate to foreign currency transaction gains (losses).
- (7) Effective tax rate reflects impacts of adjustments on a with and without basis.
- (8) Adjusted EPS is calculated using diluted shares outstanding of 34.5 million shares.
- (9) Interest expense adjustments relate to write off of deferred loan costs, unamortized original issuance discount, and prepayment call premium related to debt refinance.

Quanex reported net sales of \$249.2 million and \$928.2 million for the three months and twelve months ended October 31, 2016, an increase of 27% and 44%, respectively, compared to \$195.5 million and \$645.5 million for the three months and twelve months ended October 31, 2015. The increases were primarily driven by revenue generated from the acquisitions of HL Plastics and Woodcraft Industries in 2015, partially offset by foreign exchange translation impact. (See Sales Analysis table for additional information)

Adjusted EBITDA increased to \$34.6 million and \$110.3 million during the fourth quarter and full fiscal year 2016, respectively, compared to \$30.4 million and \$69.7 million during the same periods of fiscal 2015. Due to the successful implementation of ongoing operational initiatives, the Company's consolidated Adjusted EBITDA margin improved by approximately 110 basis points during fiscal 2016. For its "legacy" U.S. windows components business, the Company realized an Adjusted EBITDA margin improvement of approximately 45 basis points during the three months ended October 31, 2016, and approximately 225 basis points during the twelve months ended October 31, 2016. (See Non-GAAP Terminology Definitions and Disclaimers section and Selected Segment Data table for additional information)

As of October 31, 2016, Quanex's leverage ratio of Net Debt to LTM Adjusted EBITDA was 2.2x. (See Non-GAAP Terminology Definitions and Disclaimers section for additional information)

Business Update

The Company has been open about its willingness to walk away from less profitable business in an effort to protect margins and free up capacity to reduce further investment. Quanex continues to evaluate profitability by customer and product line, specifically in its U.S. vinyl profiles and cabinet components businesses. As a result, the Company has initiated the process of reducing

volumes manufactured for a large U.S. vinyl profiles customer and expects the process to be carried out in a phased manner throughout 2017 and into 2018. Similarly, Quanex has decided to discontinue manufacturing certain low-margin cabinet component products and continues to explore additional opportunities to improve margins in this business. In total, the Company shed approximately \$15 million of business in fiscal 2016 as part of this initiative while expanding margins. It is probable that Quanex will shed a further \$50 million to \$70 million of business in fiscal 2017, which should have a positive impact on margin percentages.

To prepare for these reductions, the Company has taken appropriate actions to rationalize capacity by closing two of its U.S. vinyl profile operations and one of its cabinet component operations, relocating assets to improve overall operational efficiency.

Fiscal 2017 Outlook

Bill Griffiths, Chairman, President and Chief Executive Officer, stated, "Based on end market dynamics that continue to be positive, we remain steadfast in our belief that the housing recovery will follow a slow, steady path of mid to high single digit growth for the next three to five years. We do not subscribe to the rhetoric that suggests we are in the late innings of the housing recovery. In addition, we continue to believe that new housing starts need to return to at least 1.5 million per year and that there is pent up demand in the R&R market."

Quanex is projecting underlying sales growth of 5% to 6% for fiscal 2017 offset by the customer actions discussed above and a potential negative foreign currency translation impact, which could be approximately \$20 million based on current exchange rates. The Company remains focused on driving continued margin enhancement and working capital management in an effort to further improve its free cash flow profile.

Conference Call and Webcast Information

The Company has scheduled a conference call for Friday, December 16, 2016, at 11:00 a.m. ET (10:00 a.m. CT). To participate in the conference call dial (877) 388-2139 for domestic callers and (541) 797-2983 for international callers, in both cases using the conference passcode 29475717, and ask for the Quanex call a few minutes prior to the start time. A link to the live audio webcast will also be available on the Company's website at http://www.quanex.com in the Investors section under Presentations & Events. A telephonic replay of the call will be available approximately two hours after the live broadcast ends and will be accessible through December 23, 2016. To access the replay dial (855) 859-2056 for domestic callers and (404) 537-3406 for international callers, in both cases referencing conference passcode 29475717.

About Quanex

Quanex Building Products Corporation is an industry-leading manufacturer of components sold to Original Equipment Manufacturers (OEMs) in the building products industry. Quanex designs and produces energy-efficient fenestration products in addition to kitchen and bath cabinet components.

For more information contact Scott Zuehlke, Vice President of Investor Relations & Treasurer, at (713) 877-5327 or scott.zuehlke@quanex.com.

Non-GAAP Terminology Definitions and Disclaimers

EBITDA (defined as net income or loss before interest, taxes, depreciation and amortization and other, net) and Adjusted EBITDA (defined as net income or loss before interest, taxes, depreciation and amortization and other, net, excluding transaction costs and purchase price accounting inventory step-ups) are non-GAAP financial measures that Quanex's management uses to measure its operational performance and assist with financial decision-making. The Company believes these non-GAAP measures provide a consistent basis for comparison between periods, and will assist investors in understanding our financial performance when comparing our results to other investment opportunities. The leverage ratio of Net Debt to LTM Adjusted EBITDA is a financial measure that Quanex's management believes is useful to investors and financial analysts in evaluating the Company's leverage. In addition, with certain limited adjustments, this leverage ratio is the basis for a key covenant in Quanex's credit agreements. Net Debt is calculated using the sum of current maturities of long-term debt and long-term debt, minus cash and cash equivalents. Adjusted Income (Loss) from Continuing Operations and Adjusted Diluted Earnings (Loss) from Continuing Operations are non-GAAP financial measures that exclude certain charges and credits because the Company believes that such items are not indicative of its core operating results, are not indicative of trends, and do not provide meaningful comparisons with other reporting periods. Quanex believes the presented non-GAAP measures provide a consistent basis for comparison between periods, and will assist investors in understanding our financial performance when comparing our results to other investment opportunities. The presented non-GAAP measures may not be the same as those used by other companies. The Company does not intend for this information to be considered in isolation or as a substitute for other measures prepared in accordance with US GAAP.

Forward Looking Statements

Statements that use the words "estimated," "expect," "could," "should," "believe," "will," "might," or similar words reflecting future expectations or beliefs are forward-looking statements. The forward-looking statements include, but are not limited to, future operating results of Quanex, the future financial condition of Quanex, future uses of cash and other expenditures, expenses and tax rates, expectations relating to the Company's industry, and Quanex's future growth, including any guidance discussed in this press release. Guidance is a forward-looking estimate of performance and may not be indicative of actual results. The statements and guidance set forth in this release are based on current expectations. Actual results or events may differ materially from this release.

Factors that could impact future results may include, without limitation, the effect of both domestic and global economic conditions, the impact of competitive products and pricing, the availability and cost of raw materials, and customer demand. For a more complete discussion of factors that may affect the Company's future performance, please refer to the Company's Annual Report on Form 10-K for the fiscal year ended October 31, 2015, under the sections entitled "Cautionary Note Regarding Forward-Looking Statements" and "Risk Factors," and in Quanex's other documents filed with the Securities and Exchange Commission from time to time. Any forward-looking statements in this press release are made as of the date hereof, and Quanex Building Products Corporation undertakes no obligation to update or revise any forward-looking statements to reflect new information or events.

QUANEX BUILDING PRODUCTS CORPORATION CONDENSED CONSOLIDATED STATEMENTS OF INCOME (LOSS)

(In thousands, except per share data) (Unaudited)

	Thre	ee Months E	nded	October 31,	Twe	Twelve Months Ended October 31,						
		2016		2015		2016		2015				
Net sales	\$	249,171	\$	195,459	\$	928,184	\$	645,528				
Cost of sales		188,168		145,628		710,644		499,097				
Selling, general and administrative		26,480		22,379		114,910		86,536				
Restructuring charges		529		-		529		-				
Depreciation and amortization		13,387		10,679		53,146		35,220				
Asset impairment charges		12,602		-		12,602		-				
Operating income		8,005		16,773		36,353		24,675				
Interest expense		(2,174)		(367)		(36,498)		(991)				
Other, net		(1,443)		(831)		(5,479)		(531)				
Income (loss) before income taxes		4,388		15,575		(5,624)		23,153				
Income tax benefit (expense)		1,043		(5,632)		3,765		(7,539)				
Income (loss) from continuing operations		5,431		9,943		(1,859)		15,614				
Income from discontinued operations, net of taxes				-				479				
Net income (loss)	\$	5,431	\$	9,943	\$	(1,859)	\$	16,093				
Income (loss) per common share:												
From continuing operations	\$	0.16	\$	0.30	\$	(0.05)	\$	0.46				
From discontinued operations		-		_		_		0.01				
Income (loss) per common share, basic	\$	0.16	\$	0.30	\$	(0.05)	\$	0.47				
Diluted income (loss) per common share:												
From continuing operations	\$	0.16	\$	0.29	\$	(0.05)	\$	0.46				
From discontinued operations	\$	_	\$	_	\$	-	\$	0.01				
Income (loss) per common share, diluted	\$	0.16	\$	0.29	\$	(0.05)	\$	0.47				
Weighted average common shares outstanding:												
Basic		33,953		33,640		33,876		33,993				
Diluted		34,536		34,148		33,876		34,502				
Cash dividends per share	\$	0.04	\$	0.04	\$	0.16	\$	0.16				

QUANEX BUILDING PRODUCTS CORPORATION CONDENSED CONSOLIDATED BALANCE SHEETS

(In thousands) (Unaudited)

October 31, 2016 October 31, 2015 (1)

25,526 83,625 84,335 10,488 203,974 198,497 - 217,035 154,180 6,667 780,353	\$	23,125 64,080 63,029 7,992 158,226 140,672 8,783 129,770 120,810 7,255 565,516
84,335 10,488 203,974 198,497 - 217,035 154,180 6,667 780,353		63,029 7,992 158,226 140,672 8,783 129,770 120,810 7,255
10,488 203,974 198,497 - 217,035 154,180 6,667 780,353		7,992 158,226 140,672 8,783 129,770 120,810 7,255
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780,353	\$	565,516
	732 10,520 114,134 259,011 8,167 18,322 579 12,309 412,522 376 254,540 214,047 (38,765) (62,367) 367,831	732 10,520 114,134 259,011 8,167 18,322 579 12,309 412,522 376 254,540 214,047 (38,765) (62,367) 367,831

(1) October 31, 2015 balance sheet reflects adoption of ASU 2015-03 and ASU 2015-17.

QUANEX BUILDING PRODUCTS CORPORATION CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOW

(In thousands) (Unaudited)

	Twelve Months Ended October 3							
		2016		2015				
Operating activities:								
Net (loss) income	\$	(1,859)	\$	16,093				
Adjustments to reconcile net (loss) income to cash provided by operating activities:	:							
Depreciation and amortization		53,146		35,220				
Loss on disposition of capital assets		(20)		495				
Stock-based compensation		6,089		4,266				
Deferred income tax		(8,469)		5,204				
Excess tax benefit from share-based compensation		(136)		(60)				
Charge for deferred loan costs and debt discount		16,022		-				
Asset impairment charges		12,602		-				
Gain on involuntary conversion		-		(1,263)				
Other, net		339		(19)				
Changes in assets and liabilities, net of effects from acquisitions:								
Decrease in accounts receivable		796		2,668				
Decrease in inventory		5,346		9,805				

Decrease (increase) in other current assets	2,503	(1,304)
Decrease in accounts payable	(2,273)	(2,862)
Increase (decrease) in accrued liabilities	1,246	(576)
(Decrease) increase in income taxes payable	(365)	369
Increase (decrease) in deferred pension and postretirement benefits	588	(372)
Increase (decrease) in other long-term liabilities	956	(283)
Other, net	(93)	(294)
Cash provided by operating activities	86,418	67,087
Investing activities:	ŕ	ŕ
Acquisitions, net of cash acquired	(245,904)	(131,689)
Capital expenditures	(37,243)	(29,982)
Proceeds from property insurance claim	-	1,263
Proceeds from disposition of capital assets	1,044	264
Cash used for investing activities	(282,103)	(160,144)
Financing activities:	` ,	, ,
Borrowings under credit facilities	634,800	117,000
Repayments of credit facility borrowings	(422,875)	(67,000)
Debt issuance costs	(11,435)	(496)
Repayments of other long-term debt	(2,185)	(1,020)
Common stock dividends paid	(5,470)	(5,515)
Issuance of common stock	3,400	5,109
Excess tax benefit from share-based compensation	136	60
Purchase of treasury stock	-	(52,719)
Cash provided by financing activities	196,371	(4,581)
Effect of exchange rate changes on cash and cash equivalents	1,715	379
Increase (decrease) in cash and cash equivalents	2,401	(97,259)
Cash and cash equivalents at beginning of period	23,125	120,384
·	\$ 25,526	\$ 23,125

QUANEX BUILDING PRODUCTS CORPORATION SELECTED SEGMENT DATA

(In thousands) (Unaudited)

This table provides operating income (loss), EBITDA, and Adjusted EBITDA by reportable segment. Non-operating expense and income tax expense are not allocated to the reportable segments. For a reconciliation of income from continuing operations to operating income (loss), see Non-GAAP Financial Measure Disclosure table.

	Engineered omponents	_	Engineered omponents	A Cabinet omponents	Unallocated Corp & Other			Total
Three months ended October 31, 2016								
Net sales	\$ 154,000	\$	39,953	\$ 56,485	\$	(1,267)	\$	249,171
Cost of sales	111,491		27,754	49,844		(921)		188,168
Restructuring charges	387		-	142		-		529
Asset impairment charges	12,602		-	-		-		12,602
Operating income (loss)	4,098		4,234	1,706		(2,033)		8,005
Depreciation and amortization	8,874		2,148	2,239		126		13,387
EBITDA	12,972		6,382	 3,945		(1,907)		21,392
Transaction related costs	-		_	-		1		1
PPA-Inventory Step-up	-		32	-		-		32
Restructuring charges	387		-	142		-		529
Asset impairment charges	12,602		-	-		-		12,602
Adjusted EBITDA	\$ 25,961	\$	6,414	\$ 4,087	\$	(1,906)	\$	34,556
Adjusted EBITDA Margin %	17%		16%	 7%				14%

Net sales Cost of sales Operating income (loss) Depreciation and amortization EBITDA Transaction related costs PPA-Inventory Step-up	\$	154,301 114,122 18,126 7,221 25,347	\$	42,340 32,105 2,873 3,037 5,910 - 1,229	\$	- - - - -	\$ (1,182) (599) (4,226) 421 (3,805) 1,698	\$ 195,459 145,628 16,773 10,679 27,452 1,698 1,229
Adjusted EBITDA	\$	25,347	\$	7,139	\$	-	\$ (2,107)	\$ 30,379
Adjusted EBITDA Margin %		16%		17%	_	0%		16%
Twelve months ended October 31, 2016								
Net sales	\$	560,029	\$	150,203	\$	223,391	\$ (5,439)	\$ 928,184
Cost of sales		415,925		104,452		193,560	(3,293)	710,644
Restructuring charges		387		-		142	-	529
Asset impairment charges		12,602		-		-	-	12,602
Operating income (loss)		37,883		13,225		1,821	(16,576)	36,353
Depreciation and amortization		30,298		9,339		12,948	561	53,146
EBITDA		68,181		22,564		14,769	(16,015)	89,499
Transaction related costs		-		-		-	4,988	4,988
PPA-Inventory Step-up		-		384		2,287	-	2,671
Restructuring charges		387		-		142	-	529
Asset impairment charges		12,602		-		-	-	12,602
Adjusted EBITDA	\$	81,170	\$	22,948	\$	17,198	\$ (11,027)	\$ 110,289
Adjusted EBITDA Margin %		14%	-	15%	=	8%		12%
Twelve months ended October 31, 2015								
Net sales	\$	556,550	\$	93,644	\$	-	\$ (4,666)	\$ 645,528
Cost of sales		429,097		72,319		-	(2,319)	499,097
Operating income (loss)		39,253		3,253		-	(17,831)	24,675
Depreciation and amortization		28,911		5,020		-	1,289	35,220
EBITDA	-	68,164		8,273	_	_	(16,542)	59,895
Transaction related costs		_		-		-	5,628	5,628
PPA-Inventory Step-up		-		4,159		-	_	4,159
Adjusted EBITDA	\$	68,164	\$	12,432	\$	-	\$ (10,914)	\$ 69,682
Adjusted EBITDA Margin %		12%		13%		0%		11%

QUANEX BUILDING PRODUCTS CORPORATION SALES ANALYSIS

(In thousands) (Unaudited)

	Sales Bridge for Three Months Ended October 31, 2016													
	NA Engineered Components		EU Engineered Components				Unallocated Corporate & Other			nsolidated				
Net sales, three months ended October 31, 2015	\$	154,301	\$	42,340	\$	_	\$	(1,182)	\$	195,459				
Market volume		2,403		527		_		(85)		2,845				
Eliminated products		(1,946)		-		-		_		(1,946)				
Price changes		(426)		(342)		-		-		(768)				
Foreign currency impacts		-		(1,029)		-		-		(1,029)				
Mergers & acquisitions		-		(1,543)		56,485		-		54,942				
Raw material pass through adjustments		(332)		-		-		-		(332)				
Net Sales, three months ended October 31, 2016	\$	154,000	\$	39,953	\$	56,485	\$	(1,267)	\$	249,171				

Sales Bridge for Twelve Months Ended October 31, 2016

	E	NA I Engineered Components		Engineered	NA	A Cabinet	U	nallocated		
	Co			Components		Components		orate & Other	Co	nsolidated
Net sales, twelve months ended October 31, 2015	\$	556,550	\$	93,644	\$	_	\$	(4,666)	\$	645,528
Market volume		17,161		3,244		-		(773)		19,632
Eliminated products		(6,634)		-		-		-		(6,634)
Price changes		(1,819)		(1,710)		-		-		(3,529)
Foreign currency impacts		-		(2,803)		-		-		(2,803)
Mergers & acquisitions		-		57,828		223,391		-		281,219
Raw material pass through adjustments		(5,229)		-		-		-		(5,229)
Net Sales, twelve months ended October 31, 2016	\$	560,029	\$	150,203	\$	223,391	\$	(5,439)	\$	928,184